

BUYING TOOLS

Roller Shutter Quote Comparison Checklist

Use this checklist when you have two or more written quotes in front of you. Tick each item for each installer. If a quote can't answer a question in writing, that's a flag.

Last updated 15 May 2026

<https://shutthefrontup.com.au/quote-comparison-checklist>

HOW TO USE THIS SHEET

Write each installer's name in a column below, then work down the list one quote at a time. Leave a box empty wherever the quote does not answer the question in writing. Empty boxes are the conversation you need to have before you sign anything.

COLUMN	INSTALLER / COMPANY	QUOTED TOTAL (INC GST)
A		
B		
C		

Product spec

CHECK	A	B	C
Slat profile is specified in writing Foam-filled aluminium vs single-skin. Foam-filled is markedly better for heat and feel.	☐	☐	☐

Slat width is appropriate for the window

Standard ~37 mm slats are fine to ~2.7 m wide. Larger windows need 55 mm or 75 mm slats.

☐ ☐ ☐

Colour is confirmed

Standard powder-coat colours are usually included; custom colours add cost.

☐ ☐ ☐

Headbox size and clearance are checked

There needs to be enough space above the window for the shutter to roll into.

☐ ☐ ☐

Motor (electric only)

CHECK

A B C

Motor brand is named (not "premium motor")

Somfy, Becker, Alpha, Nice. Major brands have parts available 10+ years later.

☐ ☐ ☐

Wiring type is specified

Hard-wired, battery, or solar. Each has different cost, reliability and installation implications.

☐ ☐ ☐

Control method is included

Wall switch, remote, app/hub. The number of remotes should be itemised.

☐ ☐ ☐

Manual override is explained

How the shutter opens in a power cut. There should be a crank or cord.

☐ ☐ ☐

Pricing & inclusions

CHECK

A B C

Quote is fixed price, not "subject to site assessment"

Or, if conditional, the conditions are written out.

☐ ☐ ☐

GST is included in the headline price

Some quotes show ex-GST. Add 10% to compare honestly.

☐ ☐ ☐

Electrical work is included (for electric)

Or itemised separately so you can compare.

☐ ☐ ☐

Removal of existing window dressings is included

Easy hidden extra. Confirm.

☐ ☐ ☐

Rubbish removal is included

Especially for whole-house jobs.

☐ ☐ ☐

Warranty, terms & installer

CHECK

A B C

Product warranty is at least 10 years

In writing, with the manufacturer not just the installer.

☐ ☐ ☐

Motor warranty is at least 5 years

For electric shutters. Major brands offer this as standard.

☐ ☐ ☐

Installation labour warranty is in writing

Typically 1-2 years.

☐ ☐ ☐

Deposit is 30% or less

Higher deposits are a red flag.

☐ ☐ ☐

Common questions

How many quotes should I have before using this checklist?

At least two, ideally three. The checklist is most useful when comparing. A single quote can't be benchmarked against anything.

What's the most common hidden cost?

Electrical work for hard-wired motors, and removal of existing window dressings. Both should be itemised in any reputable written quote.

Should I share the checklist with the installer?

Yes. Reputable installers welcome a customer who asks specific questions. It reduces back-and-forth and disputes later.

Is the cheapest quote usually the best deal?

Not necessarily. First align the product, scope, exclusions, electrical work, warranty and payment terms. Then compare price and supplier checks. The cheapest, middle or highest price can each be appropriate; price position alone does not establish value or quality.

IMPORTANT INFORMATION

This is general information only. It is not professional, financial, legal or trade advice, and it does not take account of your particular circumstances, property or requirements.

All prices shown are indicative estimates drawn from marketplace data and change over time. They are not quotes, offers or valuations. Measurements, site conditions, product specification, electrical work, access, location and supplier terms all change the final figure. Only a written quote from a supplier, after inspection and final measurement, is an actual price.

ShutTheFrontUp Shutters is a quote-comparison marketplace. We are not the manufacturer, retailer or installer of any product, and any contract you enter is directly with the supplier. Always obtain written quotes from appropriately licensed and insured Australian installers before committing, and check their inclusions, warranty and licensing yourself.

Nothing here excludes, restricts or modifies any right or remedy you have under the Australian Consumer Law. Full terms: <https://shutthefrontup.com.au/terms>

Compare before you commit.

Use this checklist on real quotes from local Australian installers.

Get quotes to compare: <https://shutthefrontup.com.au/quote-compare>

How it works: <https://shutthefrontup.com.au/how-it-works>